# REBECCA BOENCE

# Rebecca Boenigk and her mother, Jaye Congleton, set up shop in Rebecca's garage and began building chairs.

In 1989, when ergonomics was a relatively new applied science, and virtually unheard of in the corporate world, Rebecca Boenigk and her mother, Jaye Congleton, set up shop in Boenigk's garage and began building chairs based on the concepts developed by her inventor/ engineering father, Dr. Jerome J. Congleton. Through a long and arduous process, Boenigk began educating customers on the health and safety advantages of ergonomic seating. Initially, Boenigk was Neutral Posture's sales force, operations manager and marketing director all rolled into one. As the years passed and customers became more aware of their ergonomic needs, Neutral Posture became a driving force in the industry as the only woman owned chair manufacturer in the United States. Neutral Posture's space-age chairs are known for two key features: a patented, pressure-reducing seat design and more adjustable features than any other chair on the market! The adjustable features work with the contoured seat to disperse the body's weight over an increased surface area, thereby reducing pounds per square inch (psi).

Neutral Posture's commitment to manufacture truly ergonomic seating has created phenomenal growth, not only for the company, but for Boenigk as well. As Chairman of the Board and Chief Executive Officer, her role may have changed but her focus remains the same. Neutral Posture continues to be the foremost innovator of ergonomic seating solutions in the world.

Most recently, under Boenigk's leadership, Neutral Posture entered the systems furniture business and began manufacturing a complete line of office furniture. Boenigk's confidence and leadership through this process truly took Neutral Posture to the next level as a manufacturer. Under her guidance, the company continues to grow, hire and diversify, ensuring that the business will be around for generations to come.

## Highlights

#### Married to Bobby Boenigk for 29 years, with two children, Rachel 27 and Ryan 25

CEO of Neutral Posture, Inc. for 28 years

#### Only Certified Woman Owned Business to trade on a public stock market, NASDAQ:NTRL 1997–2001

Small Business Person of the Year for The State of Texas United States Small Business Association, 2005

#### Presidential Appointment to the National Women's Business Council, 2006–2009

*President of the Business and Institutional Furniture Manufacturers Association, 2008–2009* 

## Board Member, The Committee of 200 Foundation, 2007–2013

Board Member, Women's Business Enterprise National Council, 2000–2011

#### National Founding Partner, Women Impacting Public Policy, 2000–2010

Board Member, Ronald McDonald House Charities Central Texas, 2014–2016

#### Businesswoman of the Year, Office Depot, 2002

Testified for the House Small Business Committee and National Women's Business Council on Federal Prison Industries and Healthcare Costs, Respectively.

#### Entrepreneur of the Year, Manufacturing, Ernst and Young, Houston, 1997

Appointed to United States Small Business Administration's National Advisory Council, 2004–2007

#### Testified before Ways & Means Committee: How Tax Reform Will Affect Small Business, 2017

Advisory Board Member—Belizean Grove





2006 – 2013 C200 Foundation Board Member | Auction Chair

2006 - 2008 American Cancer Society Cattle Baron's Ball Co-chair '06 Underwriting Chair '07 - '08

> 2006 – 2009 National Women's Business Council Advisors to the President, Congress and the SBA

2006 - 2009 Institute for Economic Empowerment of Women Board of Directors | Founding Member

2005 - 2006 Texas Governor's Business Council

2004 - 2007 US Small Business Administration National Advisory Committee

2004 – 2010 Business and Industrial Furniture Manufacturer's Association Past President | Board of Directors | HR/Compensation Committee | Marketing Committee

> 2004 - 2006 Bryan/College Station Chamber of Commerce **Board of Directors**



2003

Enterprising Women Advisory Board 2002 - 2006

Women's Enterprise Leadership Forum 2002 - Present Chair '02 -' 06 Chair Emeritus '02 - Present

2004

2005

2006

20

2001 – 2011 Women's Business Enterprise National Council Board of Directors | Executive, Finance, Marketing & Development Committees | Auction Chair

1998

1996

1997

Women Impacting Public Policy National Founding Partner 2000 - 2010

2002

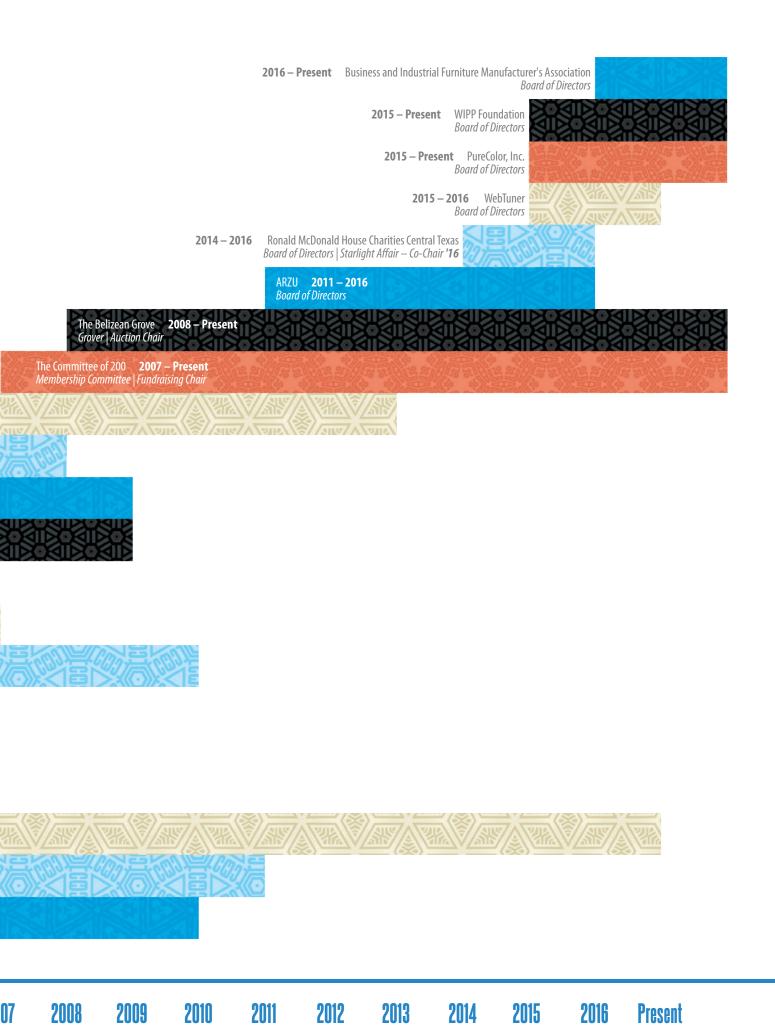
2001

Women President's Organization 1996 – 2006 Auction Chair

1999

2000

2003 - 2006





## Inaugural Women of Distinction

Women's Business Enterprise National Council

Public Policy Award

Women Impacting Public Policy

## 2016

#### **Community Builder** of the Year *Grand Lodge of*

Texas' Sul Ross Lodge No. 1300

#### Workplace of

**Distinction** Girl Scouts of Central Texas

#### Texas Business Star

Texas Economic Development Corporation

# 2014

**Teaming Contractor of the Year** *American Express OPEN* 

Acquisition of Equity® Product Line

#### Eclipse Triumph Award Gold Award National Women Business Owners Corporation

Eclipse Award For Outstanding Company Culture Bronze Award National Women Business Owners Corporation

Eclipse Award For Excellence in Innovation Gold Award National Women Business Owners Corporation

# 2012

Top 100 Women Owned Businesses in Texas DiversityBusiness. com

Top 100 Privatelyheld Businesses in Texas DiversityBusiness. com

# 2011

Women's Business Enterprise Star Women Business Enterprise National Council Ascendancy Award for Business Women w2wlink

2010

2007

**Compass Award** Women's Leadership Exchange

#### Applause Award

Women's Business Enterprise National Council

Listed in the Top 100 WBEs Impacting Supplier Diversity Women's Enterprise USA

#### Presidential Appointment

National Women's Business Council

WIPP Fast 5 Award Women Impacting Public Policy

# 2005

Top 50 Diversity Owned Businesses in Texas DiversityBusiness. com

**Best Boss Finalist** Winning Workplaces and FSB: Fortune Small Business

#### Listed 25 in Top Women Owned Businesses in Texas Women's Enterprise Magazine

**Top 25 Women Business Builders** *Fast Company Magazine* 

#### Mary Lehman MacLachlan Award for Entrepreneurial Excellence Women Presidents' Organization

Small Business Person of the Year for the State of Texas United States Small Business Administration

# 2004

Appointment to the US Small Business Administration National Advisory Council

Top 50 Diversity Owned Businesses in Texas DiversityBusiness. com

Supplier of the Year UPS

**Enterprising Women of the Year** *Enterprising Women Magazine* 

The Leading Woman Entrepreneurs of the World Award™ Chosen by an International Selection Committee from hundreds of nomi-

nees worldwide.

Employer Excellence Award Business and Professional Women's Association of Texas, Category 51-99 Employees

**Great Companies for Working Women** *Bryan-College Station Business and Professional Women's Club* 

Listed 25 in Top Women Owned Businesses in Texas Women's Enterprise Magazine

# 2003

Top 50 Diversity Owned Businesses in Texas DiversityBusiness. com

Businessman of the Year

National Republican Congressional Committee's Business Advisory Council

Listed in Top Women Owned Businesses in Texas Women's Enterprise Magazine

Texas Family Business of the Year Finalist Baylor University

**Community Impact Award** Bryan-College Station Chamber of Commerce

# 2002

Business Woman of the Year Office Depot

Listed 25 in Top Women Owned Businesses in Texas Women's Enterprise Magazine

# 2000

Regional Winner in Socially Responsible and General Excellence Categories Regional Winner for Entrepreneurial Excellence Working Woman Magazine

Regional Winner in Socially Responsible and General Excellence Categories Regional Winner for Entrepreneurial Excellence Working Woman Magazine

#### Listed 25 in Top Women Owned Businesses in Texas Women's Enterprise Magazine

Top 25 Growing Companies Industry Week

# 1998

Listed 25 in Top Women Owned Businesses in Texas Women's Enterprise Magazine

# 1997

**The Brazos Valley Business Star** *Bryan-College Station Chamber of Commerce* 

Entrepreneur of the Year in Manufacturing Ernst & Young, Houston

# 1996

Newman 10 Business Performance Awards Bryan Rotary

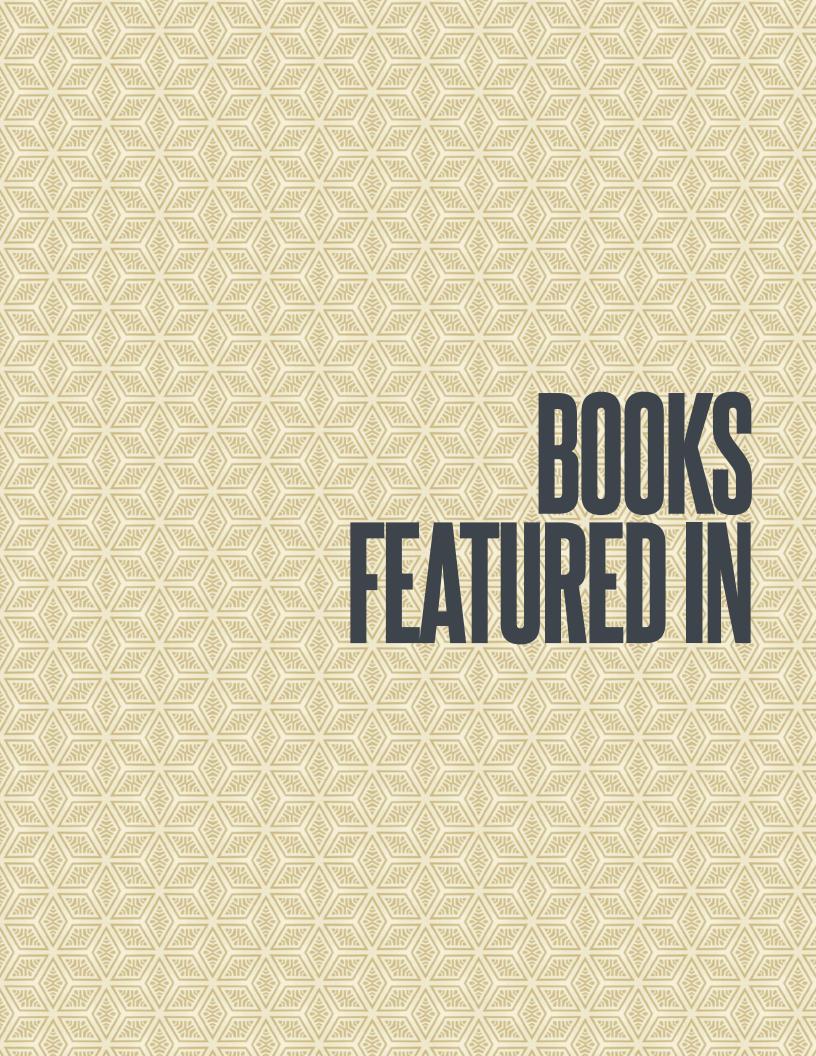
Listed in Top 500 Fastest Growing Private Companies in America The Inc 500

# 1995

Newman 10 Business Performance Awards Bryan Rotary 1994

#### Fastest Growing Family Business Baylor University and Ernst & Young LLP

Newman 10 Business Performance Awards Bryan Rotary



MAY Above and Beyond the Glass Ceiling By Michael Caldwell

## 2007

**NOVEMBER** 

Management, 9th Edition By Ricky W. Griffin

#### **OCTOBER**

**The Girls' Guide to Building a Million-Dollar Business** *By Susan Wilson Solovic* 

#### JANUARY

How She Does It: How Women Entrepreneurs are Changing the Rules of Business Success By Margaret Heffernan

## 2006

#### JUNE

Partnering for Profit: Success Strategies for Tomorrow's Supply Chain By Susan Phillips Bari

#### MAY

**The Woman's Advantage** *By Mary Cantando* 

#### MARCH

Seeds of Success: How a Few Women Changed the Landscape of American Business By Vivian Castleberry with Brenda Matamoros

## 2005

#### **OCTOBER**

The Martha Rules: 10 Essentials for Achieving Success as You Start, Grow or Manage a Business By Martha Stewart

## 2004

#### JUNE

Breaking Through: Creating Opportunities for America's Women and Minority-Owned Businesses By Susan Phillips Bari

## 2003

#### JULY

Nine Lives: Stories of Women Business Owners Landing on Their Feet By Mary Cantando and Laurie Zuckerman

## 2002

JUNE 201 Great Ideas for Your Small Business By Jane Applegate



#### AUGUST

**Reuters** Blocking Abuse of Lower Small Business Rate Slows U.S. Tax Overhaul

By David Morgan

#### MARCH

Washington Examiner Pass Tax Reform to Empower

American Businesses and Wokers By Rebecca Boenigk



#### MAY

#### Fort Worth Star Telegram

How Can Lawmakers Help Small Businesses? Fix the Tax Code By Rebecca Boenigk

#### MARCH

Business of Furniture Boenigk Diversifies to Grow Neutral Posture By Bruce Buursma

#### MARCH

New York Times Government Meets Goal Set In 1994 For Women's Business-Contracts By Stacy Cowley

## 2015

MARCH Business News Daily Female Entrepreneurs Share Startup Advice for Women By Nicole Fallon

# 2013

JUNE Chicago Tribune Office Furniture Expo Also Includes Bulletproof Vest By Mugambl Mutegl

## 2011

APRIL

Forbes Small Business & The Wonderful World of Niches Jim Blasingame

Jim Blasingame

## 2010

#### MAY/JUNE

Minority Business Entrepreneur (MBE) All in the Family — Cover Story By Laura Weiner

#### JANUARY

Smart Business Houston Sitting Pretty: How to Know Your Strengths and Weaknesses By Brian Horn

## 2008

By Erin Casey

WINTER Success for Women Magazine Stepping into the Boss's Shoes

## 2007

#### JUNE

Los Angeles Times Pushing Woman Power in Business By Andrea Chang

MAY/JUNE Success Magazine Success Stories: How to Lead a Rich Life

#### JUNE

Women's Enterprise USA

Neutral Posture CEO Helping Corporate America Work Comfortably

By Suzanne Squyres

#### JUNE

Long Beach Business Journal Getting Expert Advice at the Women's Leadership Exchange Conference By Jennifer Wang

#### NOVEMBER

**BusinessWire** Neutral Posture Promotes Worker Friendly Offices

#### SEPTEMBER

2014

**BusinessWire** The Rebecca Quotient for Room At The Top

#### JUNE

The Miami Herald Business Women Seek Clout By Amy Martinez

#### MAY

The Dallas Morning News

Tackling Higher Energy Costs By Joyce M. Rosenburg

#### MARCH

#### **Enterprising Women Vol.2**

An Up-Close Look at Why One Woman-Owned Maufacturing Firm's CEO Won't Scrimp on Healthcare Coverage for Their Employees By Sara Bansal

.

#### JANUARY

U.S. News & World Report Hostage to Oil By Marianne Lavelle

# 2004

#### NOVEMBER

Exchange

It's Official; Getting Certified as a Women-Owned Business is a Great Way to Open Up New Opportunities -- and Take Your Company to the Next Level By Wendy Lyons Sunshine

#### SUMMER

#### **Enterprising Women**

Enterprising Women Shines the Spotlight on Six Outstanding Women Entrepreneurs and Inducts Seven Women into the Enterprising Women Hall of Fame

# 2003-2004

Leading Ladies Magazine Give Her a Sitting Ovation By Allison Honea

# 2003

#### SEPTEMBER

Fortune Small Business These Women Mean Business The Second Time Around By Susan Caminiti

#### JULY

**Inside UPS** *Meeting High Standards* 

## 1999

#### JULY Industry Week

No Ceilings: How Female Entrepreneurs Achieve Success in Male-dominated Industries By Traci Purdum

Wall Street Reporter Rebecca E. Boenigk's Interview

### 1997

#### WINTER

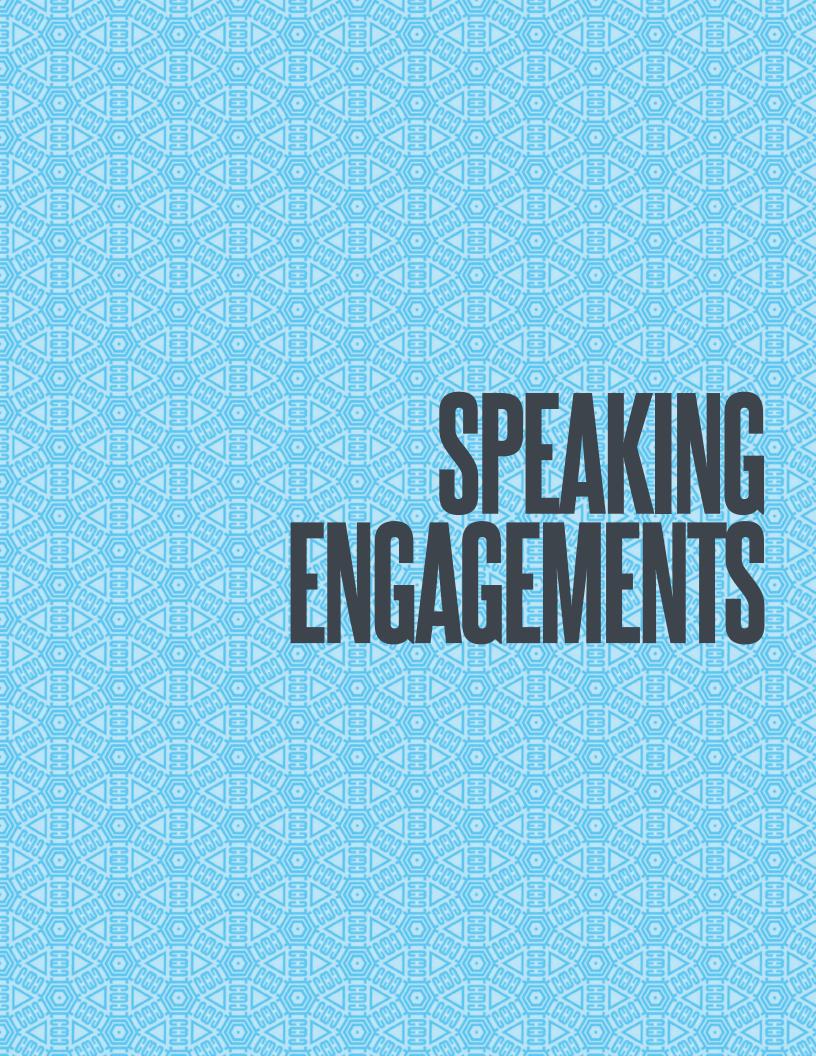
Smart Business Mother-and-Daughter Duo Takes a Swift Ride to Success By John Halbrooks

#### JULY 1

Houston Chronicle Houston's Leading Entrepreneurs for 1997 By Andrea Ahles and Charles Boisseau

2001

OCTOBER 4 Small Business Computing Set the Course By Joanne Cleaver



#### **OCTOBER**

Women Impacting Public Policy Congressional Luncheon Washington D.C.

#### **OCTOBER**

Texas A&M Mays Business School's Women's Leadership Initiative Conference College Station, TX

#### **SEPTEMBER**

**Press Conference on Capitol Hill** *Washington D.C.* 

#### MARCH

**WBENC Summit & Salute** *New Orleans, LA* 

## 2015

#### OCTOBER

NWBOC Decades of Excellence Conference Panelist

#### JUNE

New York WIPP ChallengeHER

# 2014

**Business Matchmaking** Oakland

Business Matchmaking Washington D.C.

# 2010

American Express Open Forum Webcast

The New York Times -Networks and Female

# 2008

**Entrepreneurs Webcast** 

The Women's Congress Panelist

## 2007

Women's Leadership Exchange Keynote Speaker

**Women's Enterprise Alliance** *Keynote Speaker* 

American Business Women's Association Keynote Speaker

**Center for Women in Business** 

2005

Office Depot Success Strategies Conference

## 2003

Women in Business

Roundtable on Affordable Healthcare Coverage for Small Business

## 2002

Women in Business

Women President's Organization

## 2016

#### JUNE

American Express Open's Grow Your Business Through Government Contracting Washington D.C.

American Express Open for Government Contracting: Summit for Success Washington D.C.

#### APRIL

2011

2012

**OCTOBER** 

Women Entrepreneurs INSPIRE Conference Riata Center for Entrepreneurship, Oklahoma State University

WBEC-Great Lakes Annual Women's Business Conference



#### JULY

Testified before Ways & Means Subcommittee The Need for Tax Reform to Boost Business

## 2016

#### JUNE

Testified before Ways & Means Committee's Comprehensive Tax Reform Panel on Tax Reform

## 2012

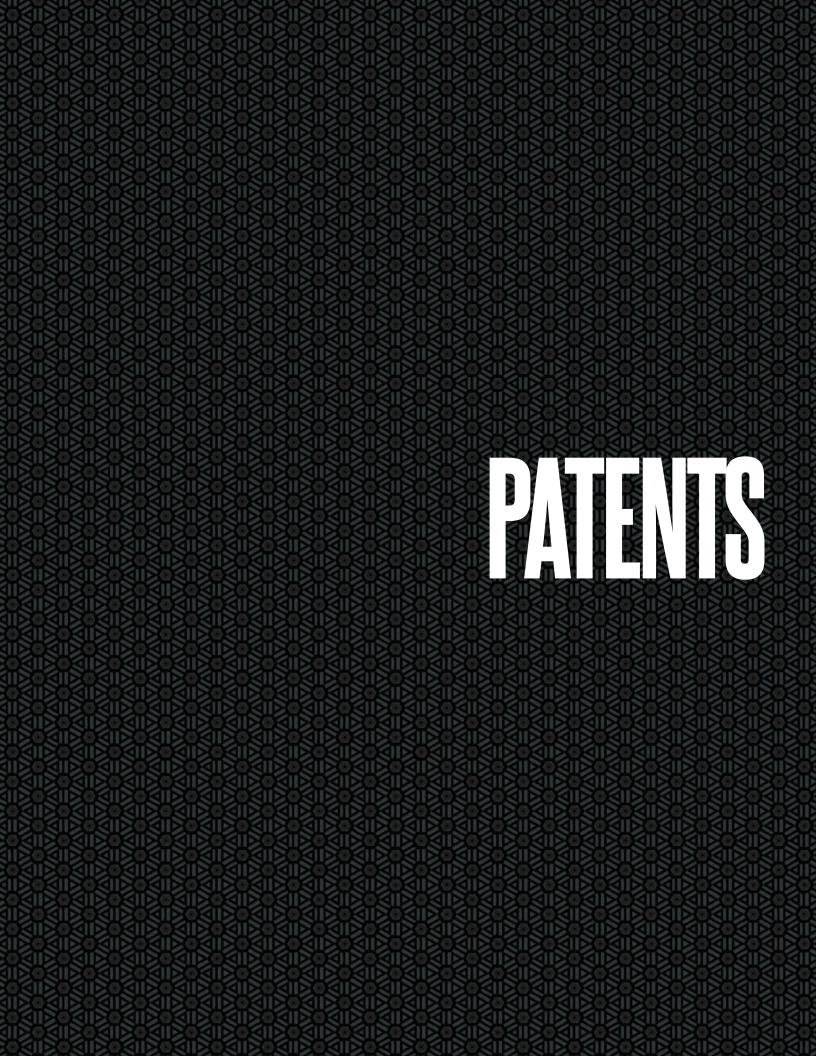
#### The Small Business Subcommittee on Contracting and Workforces Unlocking Opportunities: Re-

cidivism versus Fair Competition in Federal Contracting



## Subcommittee of US House of Representatives

Small Business Committee on Federal Prison Industry's Effects on the US Economy and the Small Business Environment



#### US Patent # 5,961,134

Apparatus for Housing and Supporting and furnishing an Adjustable User-Platform for a portable Computer (Issued October 5, 1999)

#### US Patent # 6,220,663

Lumbar Pump Assembly for Chair (Issued April 24, 2001)

#### US Patent #6,290,295 Air Pump Assembly for a Chair

(Issued September 18, 2001)

#### US Patent # 6,296,312

Ergonomic Armrest Assembly (Issued October 2, 2001)

#### US Patent #6,877,812

Support for a Seating Device, AbStool<sup>®</sup> (Issued April 12, 2005)

#### US Patent #7,104,606

Support for a Seating Device, AbStool<sup>®</sup> dual use, 4 position, rotating support cushion (Issued September 12, 2006)

#### US Patent #D647,353

Cover for a Seating Device (Issued October 25, 2011)

#### U.S. Patent #8,955,905

Connexion<sup>®</sup> Arm (Issued February 17, 2015)

# Rebecca Boenigk

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